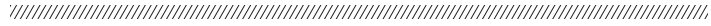




**LOOKING AHEAD:**

# Fostering Dialogue



What is your opinion?

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.....  
.....

What are your conversation partner's needs?

.....  
.....  
.....

What words do you need to define with your partner?

.....  
.....  
.....

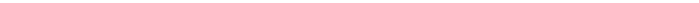
What contextual information does your partner need to understand what you are talking about?

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.....  
.....

What stories or analogies can you use to make this conversation clearer?

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.....  
.....

Are you willing to:



- not have your opinion accepted?
- admit you're wrong?
- listen most of the time—giving everyone equal opportunity to talk?
- look for disconfirming evidence?
- suspend your assumptions?
- identify a devil's advocate?

What else can you do to encourage dialogue?

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