

PARAPHRASE

_____, you're basically saying _____.

_____, I hear you saying _____.

_____’s key point is _____.

AGREE & ADD-ON

I agree with what you’re saying and would even add _____.

You’re dead-on, and here’s another reason why: _____.

You nailed it. After all, there’s the additional point that _____.

DISAGREE WITH REASONS

The primary problem with that is _____.

The reason that your statement can’t stand is _____.

I don’t agree because _____.

COMPLICATE

I can see why you’d say that—after all, _____.

But I can also see _____ being true.

Isn’t it more complicated than that, though? I mean, what about _____?

Do you think you might be missing _____?

FIGURE 4.8 • Paraphrase Plus: A Central Move of Great Discussions

Source: Concept derived from Graff and Birkenstein (2014). Special thanks to Erica Beaton for design inspiration. Image created by Dave Stuart Jr.